



TRIBONIAN LAW ADVISORS
IN ASSOCIATION WITH
RINDALA BEYDOUN LEGAL CONSULTANCY

CURRICULUM VITAE

RINDALA BEYDOUN | MANAGING PARTNER

BIOGRAPHY



rbeydoun@t-lawadvisors.com

DUBAI OFFICE

(In Association with
Rindala Beydoun
Legal Consultancy)
Capricorn Tower, Level 6,
Sheikh Zayed Road,
P.O. Box 72545, Dubai,
United Arab Emirates
Tel: +971 4 381 2000
Mob: +971 50 553 2609

RIYADH OFFICE

(In Association with
Al-Kherajji Law Office)
Ali Ben Abi Taleb Street,
Al Malaz, P.O. Box
25900, Riyadh 11476, KSA
Tel: +966 11 476 6939

BEIRUT OFFICE

Starco Building, Block B,
11th Floor, Omar Daouk St,
P.O.Box 14-6137,
Beirut, Lebanon
Tel: +961 1 376 016
Mob: +961 70 847 487

Rindala is the founder and managing partner of Tribonian Law Advisors. Rindala's practice focuses on cross-border and domestic mergers, acquisitions and dispositions, real estate development and asset purchases, as well as a wide variety of corporate transactions. Prior to founding TLA, Rindala was a partner at Vinson & Elkins in the UAE and the managing partner at Latham & Watkins' offices in Dubai, Abu Dhabi and Qatar. Rindala Beydoun is recommended by The Legal 500 for M&A in the UAE (2006- 2018) and ranked as a leading lawyer for Corporate/Commercial & Commercial Contracts in the UAE by Chambers Global (2008- 2016).

REPRESENTATIVE EXPERIENCE*

- Representing the shareholders of a language and professional skills education institute in the United Arab Emirates in the sale of his entire interest therein to a UAE-based investment firm with investments across the GCC, Egypt and the Levant.
- Representing a leading healthcare service provider in the acquisition of 100% of the share capital of a hospital located in the United Arab Emirates.
- Representing a leading healthcare service provider in the acquisition of 100% of the share capital of a multispecialty clinic located in the United Arab Emirates.
- Representing a leading distributor of beauty solutions in the sale of 60% stake to an Abu Dhabi-listed investment company.
- Representing a UAE-based hospital group in the acquisition of 70% of the shares of another UAE-based healthcare provider.
- Representing a leading fertility service provider in the acquisition of a controlling equity stake in a hospital in Beirut.
- Representing a UAE-based leading healthcare provider in the acquisition of a medical center specialized in medical fertility treatments in the United Arab Emirates.
- Represented a KSA-based large healthcare facility located in Jeddah with a pan-KSA presence, in USD 100 million sale of 100% of its share capital to a third party investor.
- Represented Fakh IVF's shareholders in the sale of 51% stake of their fertility and in vitro fertilization (IVF) business to NMC Health PLC, a London FTSE 100 company, for USD 189 million.
- Represented NMC Health PLC (NMC) in the acquisition of Al Zahra Hospital, one of the largest private hospitals in the United Arab Emirates, from Gulf Medical Projects for around AED 2.1 billion.
- Represented NMC Health PLC and Fakh IVF LLC, the leading fertility treatment provider in the region, in the acquisition by NMC of the outstanding 49% minority stake in Fakh IVF at approximately the same enterprise value as the original acquisition price set in 2015.



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- Represented ACCUMED Practice Management DMCC, the leading revenue cycle management (RCM) company in the GCC, in the sale of a majority stake in its share capital to Gulf Capital, one of the largest and most active alternative asset management firms in the Middle East.
- Represented an Abu Dhabi-based healthcare group on a transaction involving the construction of a new hospital in Abu Dhabi, including the financing of the projects.
- Represented a group of Middle Eastern investors in relation to a proposed acquisition of a group of healthcare clinics and surgery centers in Texas.
- Represented the founding shareholders of a UAE-based company active in sourcing, storing and trading drugs, pharmaceutical non-medical cosmetics and surgical and therapeutic medical products, in the sale of a majority equity interest to a major healthcare group in the United Arab Emirates.
- Represented a UAE-based provider of revenue cycle management services to healthcare providers in the United Arab Emirates in the sale of equity interest to a major UAE private equity fund.
- Representing a UAE-based investor in the acquisition of 35% of the share capital of a company specialized in genetic testing in the United Arab Emirates.
- Representing a KSA-based specialized trenchless technology contractor and its subsidiaries in connection with the sale of a stake in its share capital to a potential purchaser.
- Represented Al Faris Equipment Rentals LLC, one of the largest crane, transport and temporary energy providers in the MENA region, in the sale of a portfolio of temporary energy and power solutions assets to Energia Model Trading & Contracting Company LLC, a turnkey rental solutions provider for power generation in the United Arab Emirates and the Kingdom of Saudi Arabia.
- Represented the selling shareholders of Al Yusr Industrial Contracting Company, a major industrial company in Jubail in Saudi Arabia (valued at 800 Million Saudi Riyals) disposing of their interest in the company via an auction process to Investcorp.
- Represented a Lebanese shareholder in a global manufacturing business based in Saudi Arabia on its relationship with the KSA partner, and in respect of the reorganization of their group of companies in view of a future IPO.
- Represented an Italy-based manufacturing company in the joint venture with a KSA-based company specialized in energy generation, transmission and distribution.
- Represented ReAya Holding, a leading KSA-based healthcare investment company, in connection with its acquisition of a significant minority equity interest in Al Zahrawi Group (Medco), a healthcare group operating in the United Arab Emirates and Qatar.
- Represented Cravia, a UAE-based food and beverage company, in a joint venture involving the establishment of F&B outlets in Saudi Arabia.
- Represented BME, a subsidiary of Beiersdorf Germany, in the formation of a joint venture for the supply and distribution of Beiersdorf's products in Saudi Arabia.



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- Represented the Saudi affiliate of a Audi Bank in the incorporation of a SAR 120 million real estate fund under the Saudi Real Estate Fund Regulations for the purpose of the acquisition and development of a plot of land in Riyadh.
- Represented a leading asset management and investment banking firm in the Kingdom of KSA I a Shari'a complaint bridge acquisition financing.
- Represented a UAE-based investor in the sale of 100% share capital of food catering company located in the UAE to another investor.
- Represented a Jordan-based food and industrial investment company in the sale by some of its shareholders to an Abu Dhabi-based investment firm, representing 50% of the company's share capital.
- Advised a UAE-based investor on a multi-million dollar acquisition of a 90% stake in a UAE-based company undertaking the business of production and refining of vegetable oil, manufacturing of basic organic chemicals acids, plastic bottles, containers and plastic covers.
- Represented Al Yasra Food Company in its contractual relationship between Al Yasra and BRF GmbH which owned 75% of Al Yasra's frozen distribution retail business.
- Represented a Dubai-based fund manager in relation to the formation of an investment company focused on power generation projects based on renewable energy.
- Represented Tenfu (Hong Kong) Holdings Company Limited, a leading traditional Chinese tea company listed on the Hong Kong stock exchange, in a joint venture with Rise General Trading (part of National Holding) to undertake the promotion, sale, and part of distribution of Chinese teas in the MENA region through a newly established UAE joint venture company - Tea Trading International.
- Represented Space Adventures in relation to a joint venture with RAK Investment Authority for the establishment of a spaceport project in Ras Al Khaimah in the UAE
- Represented the shareholders of Alpha Lloyds Insurance Brokers LLC, a leading insurance and reinsurance broker in the UAE, in the sale of 80% stake to Siaci Saint Honoré Group ("Siaci Group"), one of the leading providers of brokerage and consulting services in the French insurance market.
- Represented Kaleida Holdings S.A, the holding company owning citrussTV, in the issuance of 51% shares to Global Home Shopping Co., Ltd., one of China's largest full-media retail platforms.
- Represented a GCC company listed on the Kuwait Stock Exchange specialized in consumer Islamic finance with diversified activities including project management, asset management, banking, money collection, Takaful (Islamic insurance), real estate, construction, logistics, transportation and manufacturing, in its debt restructuring project under the Kuwaiti Financial Stability Law which involved a corporate reorganization, asset transfers and the entry into finance documents.
- Represented a group of investors in the setting up of a fund-like structure in the form of a British Virgin Islands company for the purposes of making diversified investments in technology-related projects in the Middle East and North African regions.



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- Represented a Dubai-based group of investors in their acquisition of shareholding interests in a home shopping network business in the Middle East and North Africa regions.
- Represented a Dubai-based private equity firm in relation to an investment in a California-based company involved in movie production.
- Represented Al Mansoori Petroleum in connection with the sale of its business and affiliated companies in Thailand to Vautron Holdings, a portfolio company owned by SCF Partners and Viburnum Funds.
- Advised Kingdom Holding Company (owned by Prince Al-Waleed Bin Talal) regarding the group reorganization.
- Providing general advice to IBM on commercial agreements relating to different aspects of their operations.
- Represented Alcazar Capital, a Dubai-based corporate finance advisory and private equity firm, and a group of investors in a convertible debt in relation to a development of a property in London.
- Assisted JCDecaux in connection with the creation of various joint ventures and entry into concession agreements in the United Arab Emirates. TLA is also providing general advice on commercial agreements relating to different aspects of their operations.
- Represented Catalyst Private Equity in connection with the sale of the assets of X3M International Inc. in Abu Dhabi and Norway to Aker Well Services, a Norwegian provider of well intervention services.
- Advised the shareholders of Gulmar, a U.A.E.-based provider of sub-sea construction and maintenance services to the oilfield industry, in connection with the acquisition of Gulmar by Oaktree Capital, a California-based private equity fund.
- Represented Magna, a Canada-based automotive supplier, in relation to several acquisitions of Michigan and Ohio-based automotive suppliers.
- Represented Vitol S.A.L. in connection with the acquisition of 90 percent of Fujairah Refinery Company Limited, owner of 82,000 bpd oil refinery and storage facilities.
- Represented Hella, an automotive auto supplier, in relation to several acquisitions of automotive suppliers in various states in the United States.
- Represented Etisalat, one of the two U.A.E. incumbent telecom operators, in the sale to Millicom International ventures AB of 85% of the share capital of Zantel, a company providing integrated telecommunication services in Tanzania and Zanzibar.
- Represented Freudenberg, an automotive auto supplier, in relation to several acquisitions of other automotive suppliers in various states in the United States.



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- Represented Etisalat, one of the two U.A.E. incumbent telecom operators, in the sale to Millicom International ventures AB of 85% of the share capital of Zantel, a company providing integrated telecommunication. Assisted an Abu Dhabi-based company in the drafting of contracting, engineering and architecture agreements in relation to the construction of a hospital in Abu Dhabi.
- Represented a leading energy and commodities company in a joint venture with a U.A.E. government-related entity for the production of chemicals in an industrial city in the U.A.E..
- Represented a Dubai-based private equity firm and other co-investors in the acquisition of an 85% stake in a company undertaking the business of rental and supply of drilling equipment for the oil and gas sector.
- Represented Rasmala Holdings Limited, a GCC-based investment bank, in connection with a sale of part of Rasmala's shares to European Islamic Investment Bank, an Aim-listed investment bank based in the UK, including the negotiation and the drafting of the share purchase agreement and the convertible note.
- Represented Swicorp, a GCC-based private equity firm, in connection with the acquisition of an interest in a Pakistani glass company listed on the Lahore and Karachi stock exchanges.
- Represented a Dubai-based imaging company in connection with a private placement investment in a Silicon Valley-based company, including the negotiation and review of the convertible note, share purchase agreement and all ancillary documents.
- Represented a Dubai-based private equity firm in connection with a transaction involving an investment in the German real estate market through structured debt financing.
- Represented FTD, the US-based flower delivery portal, on its sale to a New York-based private equity firm.
- Represented a major GCC-based private equity firm in connection with the acquisition of a 49 percent interest in a Kuwaiti real estate company.
- Represented a Dubai-based contracting company in relation to the proposed acquisition of a distressed real estate asset in Florida.
- Represented a major construction engineering company in connection with a major real estate development project in Dubai and the financing thereof.
- Represented a Dubai-based private equity firm in connection with the acquisition of shares in a company involved in the construction of a Perlite plant in Technopark, Dubai, United Arab Emirates.
- Represented a Dubai-based dental clinic in its acquisition of an Abu Dhabi-based clinic including the performing of due diligence and the drafting of the assets purchase agreement.
- Represented a Dubai-based fund manager in relation to the formation of an investment company focused on power generation projects based on renewable energy.



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- Represented a leading contracting company in the United Arab Emirates in its acquisition of a 50% stake in a Dubai-based company specialized in the provision of custom-made energy management services and energy savings solutions.
- Represented Alcazar Capital, a Dubai-based corporate finance advisory and private equity firm, and a group of investors in a convertible debt in relation to a development of a property in London.

*Rindala and the TLA team acted as lead counsel while representing clients in the above listed matters.

EDUCATION AND PROFESSIONAL BACKGROUND

- Duke University School of Law, J.D., L.L.M. in International Law, 1994
- The University of Michigan, B.A., 1991
- Attended Sorbonne, London School of Economics and Universite Libre de Bruxelles as a visiting student
- Admitted to practice: Michigan, 1994
- Languages: Fluent in English and Arabic
Proficient in French

PROFESSIONAL RECOGNITION

- Legal 500: Recommended for M&A in the UAE, 2006-2018
- Chambers Global: The World's Leading Lawyers for Business in Corporate/Commercial (UAE), 2008 – 2016

ACTIVITIES AND AFFILIATIONS

- Member: State Bar of Michigan; American Bar Association; International Bar Association; Lebanese International Finance Executives; Executive Women Group
- Boards: IBA ("International Bar Association") - Arab Regional Forum; Lebanese American University, LLM Program (2013 -); Amilieh Philanthropic Association (2015 -); Arab Forum for Environment and Development (AFED) (2016 -); Duke University's Global Alumni Task Force (2016 -)
- Former Board Member and Executive Vice President:
American Business Council of Dubai and the Northern Emirates
- Former Board Member:
Detroit Medical Center, Hutzel Hospital (1995-1998)