



TRIBONIAN LAW ADVISORS  
IN ASSOCIATION WITH  
RINDALA BEYDOUN LEGAL CONSULTANCY

## CURRICULUM VITAE

### ROUPEN AVSHARIAN | PARTNER

#### BIOGRAPHY

Roupen's practice focuses on multi-jurisdictional restructurings, corporate re-organizations and providing general counsel services to regulated and unregulated entities. Roupen is fluent in English, Arabic and Armenian. Roupen has served as a Deputy Clerk of the Superior Court of Los Angeles County for several years and has acted as Judge Pro Temp and as a mediator on several occasions. More recently, he has spent more than 10 years providing legal services in the GCC area.

#### REPRESENTATIVE EXPERIENCE\*



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**DUBAI OFFICE**  
(In Association with  
Rindala Beydoun Legal  
Consultancy)  
Capricorn Tower, Level 6,  
Sheikh Zayed Road,  
P.O. Box 72545, Dubai,  
United Arab Emirates  
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Mob: +971 50 258 2003

**RIYADH OFFICE**  
(In Association with  
Al-Kherajji Law Office)  
Ali Ben Abi Taleb Street,  
Al Malaz, P.O. Box  
25900, Riyadh 11476, KSA  
Tel: +966 11 476 6939

**BEIRUT OFFICE**  
Starco Building, Block B,  
11<sup>th</sup> Floor, Omar Daouk St,  
P.O. Box 14-6137,  
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- Represented a Kuwaiti investment Company in its multi-million dollar debt restructuring in 2015-2016.
- Providing general counsel services to the Investment Dar Company, a Kuwaiti conglomerate with multi-billion dollar assets all over the GCC region and Europe.
- Providing general counsel services to Tejara Capital Bank Limited, a DIFC based regulated investment bank.
- Representing a multi-billion dollar development company in Dubai and Bahrain in its debt and corporate restructuring.
- Represented one of the largest Kuwaiti investment Companies in its multi-million dollar debt restructuring.
- Representing a Gulf holding company in its investment in composites for the manufacturing of lightweight components for the automotive, aerospace, defense sectors.
- Represented a Kuwaiti investment company specialized in consumer Islamic finance with diversified activities including project management, asset management, banking, money collection, Takaful (Islamic insurance), real estate, construction, logistics, transportation and manufacturing, in its debt restructuring project under the Kuwaiti Financial Stability Law which involved a corporate reorganization, asset transfers and the entry into finance documents.
- Represented shareholders in the acquisition and financing of Grosvenor House Apartments on Park Lane Avenue in London, UK.
- Represented shareholders in the debt restructuring of Park Lane Properties Limited, a Jersey based company with assets in London, UK.



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- Represented Aston Martin Mena (AMMENA) in its dealing with the local distributors in the GCC and North Africa regions.
- Represented a DMCC entity in its joint venture with an Italian entity.
- Represented a consortium of Kuwaiti investment companies in the acquisition of Aston Martin, the manufacturer of luxury sports car in the UK.
- Represented existing shareholders in Aston Martin with a capital increase with an injection of fresh £150 Million by an Italian equity fund.
- Represented a Kuwaiti manufacturing company with its joint venture with a Taiwanese manufacturer to establish a carton manufacturing factory in Kuwait.
- Represented U.S. defense contractor in establishing a joint venture logistics company with a Kuwaiti counterpart.
- Represented a GCC aviation company in its acquisition and financing of aircrafts.
- Represented a GCC real estate company in its acquisition of properties in the U.S.
- Represented Kuwaiti trading and contracting company in its joint venture with U.S. defense contractor.
- Represented GCC entity in its dealings with the U.S. authorities under the FCPA.
- Represented a GCC investment company in its issuance of U.S. 150 Million Dollar Sukuks.
- Represented a Kuwaiti company in its issuance of 100 Million Dollar Sukuks.

\*Roupen and the TLA team acted as lead counsel while representing clients in the above listed matters.



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### EDUCATION AND PROFESSIONAL BACKGROUND

- Institute of Islamic Banking and Insurance (London, Great Britain), Post Graduate
- Diploma in Islamic Banking and Insurance, 2007
- American Military University (Charlestown, West Virginia), Master of Arts in National Security Studies, 2004
- Professional Training - Mediation & Negotiation: Straus Institute for Dispute Resolution, Pepperdine University School of Law, Malibu, California, 2003
- Western State University College of Law (Fullerton, California), Juris Doctor, 1995  
Western State University (Fullerton, California), Bachelor of Science in Laws, 1994
- Professional Licenses: California State Bar License: 182647; California Broker's License: 00962915

### COURT ADMISSIONS

- Dubai International Financial Center (DIFC) Courts, 04/2007; 11/2011
- United States Tax Court: Washington, D.C., 11/1997
- United States District Court-Central District of California, 08/1996
- Supreme Court of the State of California, 06/1996

### AWARDS & HONORS

- Marquis Who's Who in America
- Los Angeles Superior Court Appointed Mediator, 2003
- Probation Monitor: State Bar of California, 1993
- Dean's Honor List: University of La Verne, 1985
- Valedictorian: University of La Verne, 1985

### ACTIVITIES & AFFILIATIONS

Member: American Bar Association; California Bar Association; San Fernando Valley Bar Association; Arab-American Bar Association; Southern California Mediation Association; The Academy of Political Science; Middle East Studies Association

### TEACHING EXPERIENCE

University of Phoenix, Adjunct Professor, MBA graduate-level courses: "Legal Environment of Business," "Enterprise Risk," and "Corporate Governance", 2004- 2006



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### PUBLICATIONS

- "Lebanese-Armenians and the Ta'ef Accord," Ed. Aida Boudjikianian, Armenians of Lebanon: From Past Princesses and Refugees to Present-Day Community, NASR Publication, Boston, 2009
- "Islamic Financing," Dispatches: Journal of the British Business Forum, Kuwait, Issue 47, spring 2007, p.11
- Featured in the Comparative Survey of Corporate Governance in the Gulf Cooperation Council, Institute of International Finance (Washington, D.C.) & Hawkamah Corporate Governance Institute (Dubai, UAE), September 2006
- "Doing Business in Kuwait," Arab-British Business Fortnightly Bulletin, Arab- British Chamber of Commerce, Volume 29, Issue 24, Dec.6, 2006, p.19